

# Access isn't adoption. support is.

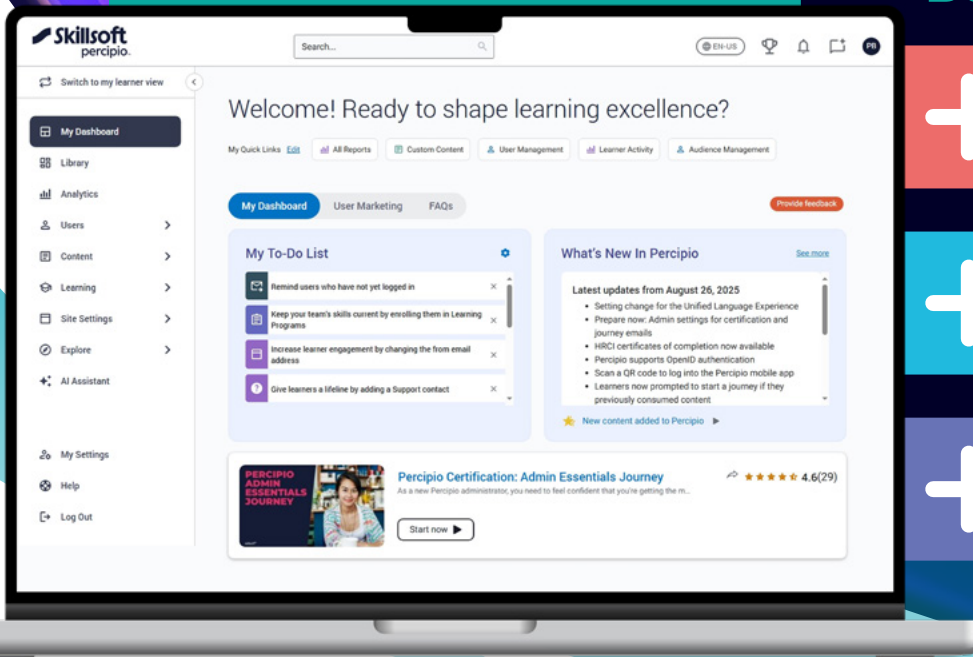
**YOUR STARTER KIT**  
Launch smoothly.  
Deliver value quickly!

**ADD-ON SUPPORT BUNDLES:**

**+ ON TARGET!**  
ADD-ON SUPPORT BUNDLES

**+ DRIVE ENGAGEMENT!**  
ADD-ON SUPPORT BUNDLES

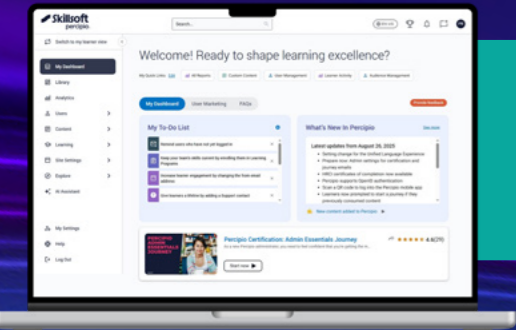
**+ MAXIMISE IMPACT!**  
ADD-ON SUPPORT BUNDLES



## LRMG IMPLEMENTATION SERVICES

**Your Skillsoft solution comes with everything you need to get started, plus a choice of support bundles that keep adoption strong, engagement high, and results visible.**

Whether you need to hit the mark from day one, maintain momentum, or maximise long-term impact, we'll help you target the right outcomes.



# STARTER KIT

## EXPERIENCE JOURNEY

### Receive your access details

Once your access is configured, we'll send you everything you need to log in and start exploring.

### What's in it for you?

Fast access to the platform — ready for you and your learners to dive in.

## STEP 1

### Your access to the Percipio Platform

Complete a quick survey with your technical details, and we'll get your users set up.

### What's in it for you?

A seamless start with no admin hassle.

## STEP 2

### Have your first enablement session

We'll contact you to book your orientation session. In one quick session, you'll know exactly how to navigate the platform and where to find what you need. We will then schedule a few follow-up enablement sessions to help you make progress quickly (a maximum of 5 sessions is provided for).

### What's in it for you?

Confidence that you can use the platform from day one — no confusion, no wasted time.

## STEP 3

## STEP 4

### Make the most of your enablement sessions

Your Starter Kit includes 5 enablement sessions to help you navigate the platform confidently, move faster and get the most value out of the platform.

## STEP 5

### Look out for your launch toolkit

We'll email you access to your Launch Toolkit, packed with ready-to-use assets to help you create excitement and drive adoption.

### Comms Pack and Videos

- **Platform features pack**  
A simple overview of benefits to share with users
- **Enablement videos**  
Short and engaging, helping learners get set up quickly

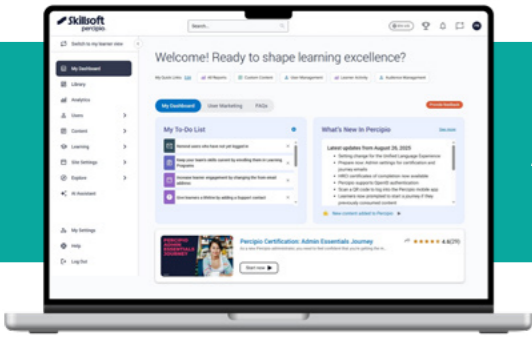
### Email Templates

- **Context email**  
Show stakeholders the purpose and value
- **Launch invitation**  
Get learners excited to explore their journey
- **Launch teaser**  
Build anticipation before going live
- **Post-launch**  
Reinforce engagement and share next steps



# ADD-ON BUNDLES

## EXPERIENCE JOURNEY



### Curation and launch facilitation support

Collaborate with our consultants to align curated content with your business goals and learner needs. Build tailored journeys, playlists, and programmes that use platform features like Skill Benchmarks, Role Advisor, and AI Simulator.

#### What's in it for you?

Content that feels relevant, role-ready, and designed to boost engagement from day one.

Add-on bundles are based on consulting time

- 21 hours On Target!
- 30 hours Drive Engagement!
- 37 hours Maximise Impact!

### CRM check-ins

Your Customer Relationship Manager will check in with you to review programme health, share insights, and recommend improvements.

#### What's in it for you?

Confidence that your programme is aligned, supported, and delivering the results you expect.

Add-on bundles are based on number of check-ins

- 1 (Annual) On Target!
- 4 (1 per Quarter) Drive Engagement!
- 4 (1 per Quarter) Maximise Impact!

STEP 1

### Change and communication strategy

Kick things off with a session on managing change for smooth adoption. You'll get a ready-to-use comms plan with four brand-aligned and ADKAR-aligned comms drops.

#### What's in it for you?

Clear strategies and handy templates to spark engagement, explain benefits, and celebrate success.

Add-on bundles are based on consulting time

- 8 hours On Target!
- 16 hours Drive Engagement!
- 24 hours Maximise Impact!

STEP 2

### Admin and journey support

We'll support you with pre-launch planning, readiness checks, and clear responsibilities. Then we'll help you run your programme kick-off to align teams and energise learners.

#### What's in it for you?

A confident, structured launch that creates excitement and momentum.

Add-on bundles are based on skills

- 5 skills On Target!
- 10 skills Drive Engagement!
- 15 skills Maximise Impact!

STEP 3

STEP 4

STEP 5

### Reporting support

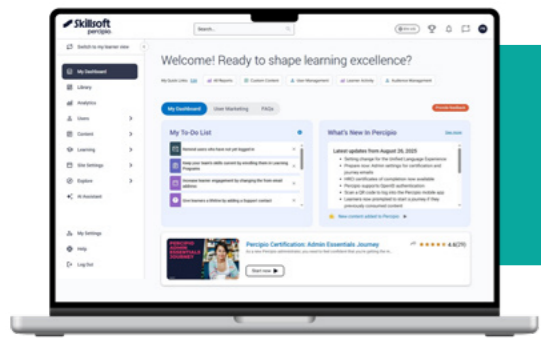
We'll provide reporting support, simple dashboards, and ongoing comms to maintain engagement across the journey. Plus, you can use consultation sessions to equip line managers to reinforce learning in their teams.

#### What's in it for you?

Learners stay motivated, managers stay involved, and progress stays visible.

Add-on bundles are based on consulting time

- 8 hours On Target!
- 16 hours Drive Engagement!
- 24 hours Maximise Impact!



# STARTER KIT

LRMG's **Starter Kit** will help you launch smoothly so that you can deliver immediate value.

We give you the essentials: platform access, curated content, rollout toolkits, and foundational support — everything you need to get learners on board quickly and set your programme up for long-term success.

## Best times to use:

- **Launch your platform smoothly with minimal admin burden**
- **Give learners immediate access to curated, relevant content**
- **Drive early adoption with communication and enablement assets**
- **Build the right internal capability to manage and sustain success**

## WHAT'S INCLUDED?

| Service                          | Your starter kit includes  | What it means for you  |
|----------------------------------|--|--|
| Licenses and portal              | <ul style="list-style-type: none"> <li>• Branded site</li> <li>• User upload capability</li> <li>• Percipio Platform access (200GB content upload capacity)</li> </ul>   | The Percipio platform provides access to learning and manages users easily                   |
| Learning content and experiences | <ul style="list-style-type: none"> <li>• Content libraries</li> <li>• Pre-curated learning journeys aligned to skill areas</li> <li>• Role Advisor content recommendations</li> <li>• Skill Benchmarks, AI-powered conversation coach</li> </ul> | Rich, ready-to-use learning content and personalised tools to engage learners from the start |
| Engagement and analytics         | <ul style="list-style-type: none"> <li>• Dashboards</li> <li>• Leaderboards</li> <li>• Badges</li> </ul>   | Built-in reporting and gamification to track adoption and motivate learners                  |
| Launch toolkit                   | <ul style="list-style-type: none"> <li>• Email templates</li> <li>• Comms pack</li> <li>• Enablement videos</li> </ul>   | Ready-made assets to communicate value, create excitement, and support a confident rollout   |
| Site support                     | <ul style="list-style-type: none"> <li>• Local technical support</li> </ul>  | Faster response times, contextual support, and capability-building for your internal team    |
| Project management               | <ul style="list-style-type: none"> <li>• Governance, oversight, resource planning</li> </ul>   | Structured implementation with clear roles and responsibilities to keep the project on track |

**Exclusions:** Single Sign-On (SSO) is **not** included in this license.

**Local technical support:** Faster response times, contextual support, and capability building for your internal team provided by a dedicated local team of expert technical consultants; costing is calculated based on hours of support required (8 hours, 16 hours, 24 hours).

**Starter Kit first. Bundles for what's next.**  
Your installation includes a Starter Kit. You can add bundles to keep adoption strong, engagement high, and results visible.

## STARTER KIT

# + ON TARGET!

ADD-ON SUPPORT BUNDLE

LRMG's **On Target! Add-on Support Bundle** helps you aim with focus and hit the mark from the start.

We help you hit the targets that matter most: clear communication, curated learning journeys, light-touch reporting, and an annual check-in to keep you aligned. This package is perfect if you want early momentum, confident adoption, and learners engaged from day one.

## Best times to use:

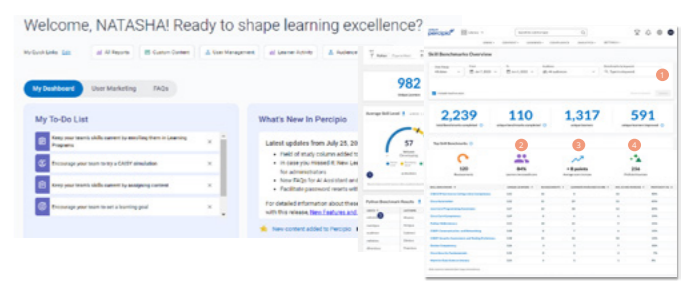
- **Build adoption momentum with the right comms and launch plan**
- **See value from curated journeys that align with your business goals**
- **Stay on track with data you can share with stakeholders**
- **Feel confident you're set up for success**

## WHAT'S INCLUDED?

| Service                                  | Your starter kit includes  | What it means for you  |
|--|--|--|
| Change and communication strategy        | <ul style="list-style-type: none"> <li>• 8 hours consultation time</li> </ul>  | Clear, branded communication that drives early adoption and engagement |
| Curation and launch facilitation support | <ul style="list-style-type: none"> <li>• 21 hours consultation time</li> </ul> | Tailored content curation and guided rollout to match your goals       |
| Admin and journey support                | <ul style="list-style-type: none"> <li>• 5 skills</li> </ul>                   | Curated journeys built your way — assignments, channels, or journeys   |
| CRM check-ins                            | <ul style="list-style-type: none"> <li>• 1 annual consultation</li> </ul>      | Annual progress update to track alignment and keep you supported       |
| Reporting support                        | <ul style="list-style-type: none"> <li>• 8 hours consultation time</li> </ul>  | Simple dashboards and insights that show early wins and progress       |

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STARTER KIT



# DRIVE ENGAGEMENT!

ADD-ON SUPPORT BUNDLE

LRMG's **Drive Engagement! Add-on Support Bundle** helps you keep learners engaged and progress visible.

We help you maintain momentum with stronger comms, richer curation, quarterly check-ins, and extended reporting hours. This package is designed to keep adoption high, managers and stakeholders informed, and your programme evolving with your needs.

## Best times to use:

- **Maintain momentum with stronger comms and richer curation**
- **Keep learners motivated and managers aligned to outcomes**
- **Get regular insights with quarterly check-ins and expanded reporting**
- **Adapt quickly as your programme evolves**

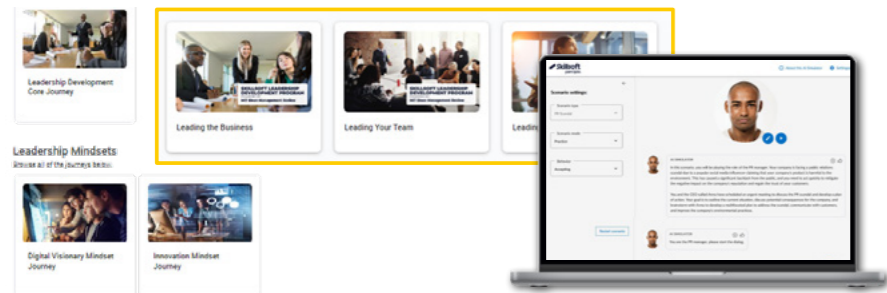
## WHAT'S INCLUDED?

| Service                                    | Your starter kit includes    | What it means for you   |
|--|------------------------------|---|
| 🌂 Change and communication strategy        | • 16 hours consultation time | Consistent, branded comms that deepen adoption and reinforce value  |
| 📁 Curation and launch facilitation support | • 30 hours consultation time | Broader content curation and launch guidance aligned to priorities  |
| 📚 Admin and journey support                | • 10 skills                  | Curated journeys with a wider skills base to keep learning relevant |
| 🗓️ CRM check-ins                           | • 4 quarterly consultation   | Regular reviews to track health, share insights, and stay on course |
| 📊 Reporting support                        | • 16 hours consultation time | Richer reports and insights that highlight trends and inform action |

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## Starter Kit first. Bundles for what's next.

Your installation includes a Starter Kit. You can add bundles to keep adoption strong, engagement high, and results visible.

STARTER KIT



# MAXIMISE IMPACT!

ADD-ON SUPPORT BUNDLE

LRMG's **Maximise Impact! Add-on Support Bundle** helps you embed learning as a driver of performance.

We partner with you end-to-end: full-scale comms, extensive curation, in-depth reporting, and quarterly reviews that align learning tightly with business outcomes. This package is for organisations ready to embed learning deeply, prove impact continuously, and maximise ROI.

## Best times to use:

- **Embed learning deeply across your organisation with full-scale comms and extensive curation**
- **Track progress continuously with in-depth reporting and quarterly reviews**
- **Align learning tightly with business priorities to show real impact**
- **Ensure maximum return on your Skillsoft investment**

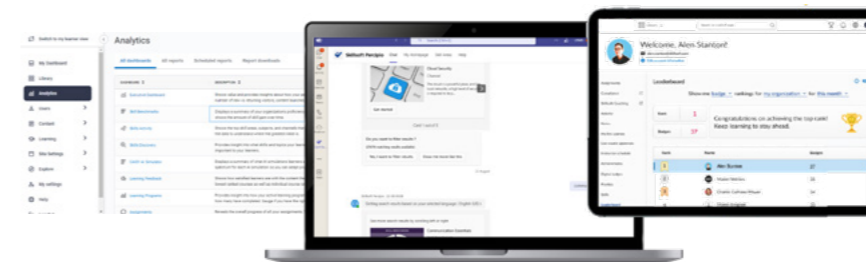
## WHAT'S INCLUDED?

| Service                                    | Your starter kit includes    | What it means for you   |
|--|------------------------------|---|
| 🌂 Change and communication strategy        | • 24 hours consultation time | Consistent, branded comms that deepen adoption and reinforce value  |
| 📁 Curation and launch facilitation support | • 37 hours consultation time | Broader content curation and launch guidance aligned to priorities  |
| 📚 Admin and journey support                | • 15 skills                  | Curated journeys with a wider skills base to keep learning relevant |
| 🗓️ CRM check-ins                           | • 4 quarterly consultation   | Regular reviews to track health, share insights, and stay on course |
| 📊 Reporting support                        | • 24 hours consultation time | Richer reports and insights that highlight trends and inform action |

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## Starter Kit first. Bundles for what's next.

Your installation includes a Starter Kit. You can add bundles to keep adoption strong, engagement high, and results visible.

# LRMG's Add-on Support Bundles

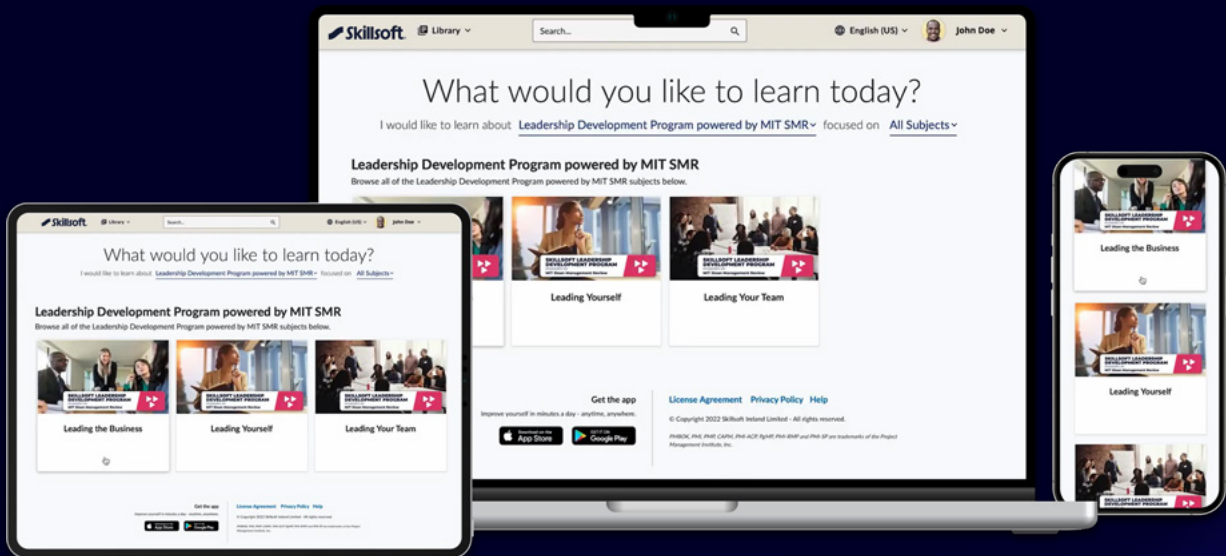
AT A GLANCE

| Service  | Starter Kit | On Target! Add-on bundle  | Drive Impact! Add-on bundle | Maximise Impact! Add-on bundle |
|--|-------------|---------------------------|-----------------------------|--------------------------------|
| <b>📦 Skillsoft Percipio Platform configuration</b><br>A customised learning portal with the flexibility to add your own content and manage users easily <ul style="list-style-type: none"> <li>• Branded site</li> <li>• User upload capability</li> <li>• Percipio Platform access (200GB content upload capacity)</li> </ul>    | ☑️          |                           |                             |                                |
| <b>📚 Learning content and experiences</b><br>Rich, ready-to-use learning content and personalised tools to engage learners from the start <ul style="list-style-type: none"> <li>• Launch your platform smoothly with minimal admin burden</li> <li>• Give learners immediate access to curated, relevant content</li> <li>• Drive early adoption with communication and enablement assets</li> <li>• Build the right internal capability to manage and sustain success</li> </ul> | ☑️          |                           |                             |                                |
| <b>📊 Engagement and analytics</b><br>Built-in reporting and gamification to track adoption and motivate learners <ul style="list-style-type: none"> <li>• Dashboards</li> <li>• Leaderboards</li> <li>• Badges</li> </ul>  | ☑️          |                           |                             |                                |
| <b>🚀 Launch toolkit</b><br>Ready-made assets to communicate value, create excitement, and support a confident rollout <ul style="list-style-type: none"> <li>• Email templates</li> <li>• Comms pack</li> <li>• Enablement videos</li> </ul>   | ☑️          |                           |                             |                                |
| <b>🛠️ Technical support</b><br>Ready-made assets to communicate value, create excitement, and support a confident rollout  | ☑️          |                           |                             |                                |
| <b>🕒 Project management</b><br>Structured implementation with clear roles and responsibilities to keep the project on track  | ☑️          |                           |                             |                                |
| <b>🗨️ Change and communication strategy</b><br>Keep your people engaged from day one with clear, well-timed communication, designed in your brand and built around the proven ADKAR model <ul style="list-style-type: none"> <li>• Communication for 4 x comms drops</li> <li>• One concept design to align comms to client corporate identity</li> </ul>  | ❌           | 8 hours consultation time | 16 hours consultation time  | 24 hours consultation time     |

| Service  | Starter Kit | On Target! Add-on bundle   | Drive Impact! Add-on bundle | Maximise Impact! Add-on bundle |
|--|-------------|----------------------------|-----------------------------|--------------------------------|
| <b>📌 Curation and launch facilitation support</b><br>Get curated learning journeys that fit your business priorities, plus expert support to plan, prepare, and kick off your programme for maximum impact <ul style="list-style-type: none"> <li>• Align learning content to business goals, learning journeys or strategic priorities</li> <li>• Select appropriate platform features</li> <li>• Support to help teams facilitate kick-off engagements to generate curiosity and excitement, drive early adoption and inspire engagement</li> </ul>  | ❌           | 21 hours consultation time | 30 hours consultation time  | 37 hours consultation time     |
| <b>👤 Admin and journey support</b><br>From custom reports to ongoing comms and manager consultations, we'll help your learners stay motivated and turn skills into results <ul style="list-style-type: none"> <li>• Monthly reports on platform usage, engagement and metrics, and custom insights related to specific learning journeys or initiatives</li> <li>• Ongoing communication support, including help with drafting, scheduling, and distributing learner-facing messages to maintain momentum and engagement</li> <li>• Consultation sessions to equip line managers to reinforce learning and align to learning outcomes</li> </ul>   | ❌           | 5 skills                   | 10 skills                   | 15 skills                      |
| <b>📞 CRM check-ins</b><br>Regular CRM check-ins give you clear progress updates, learner insights, and tailored recommendations — so you always know your programme is on track <ul style="list-style-type: none"> <li>• Check-in to monitor programme health, learning engagement and opportunities for optimisation and support</li> <li>• Executive snapshot summary, high-level overview of platform usage, adoption trends and learner activity</li> <li>• Programme progress reports against milestones, completion rates, engagement metrics</li> <li>• Learner feedback insights captured from surveys, focus groups</li> <li>• Tailored suggestions for improving adoption, content relevance and learner experience</li> </ul> | ❌           | 1 annual consultation      | 4 quarterly consultations   | 4 quarterly consultations      |
| <b>📈 Reporting support</b><br>We'll create dashboards, automate reports, and translate metrics into clear insights that show impact and guide next steps <ul style="list-style-type: none"> <li>• Report template creation (monthly reports, executive business review decs, progress dashboards, Line Manager summary reports)</li> <li>• Data analysis and visualisation to generate and identify insights and recommendations</li> <li>• Automated reporting support for Excel dashboards, Power BI, Google Data Studio dashboards or email-ready summaries for stakeholders</li> <li>• Report narrative and executive summaries, actions and recommendations</li> </ul>  | ❌           | 8 hours consultation time  | 16 hours consultation time  | 24 hours consultation time     |

Endless content isn't a skills strategy.

skillsoft is.



[lrmg.co.za](http://lrmg.co.za)

**LRMG is an authorised Skillsoft partner in Africa.**

Igniting your people to execute strategy with Workforce Readiness Services and smart SaaS platforms to help you build a human-centred, AI-enabled organisation – ready to transform, perform, and thrive.

